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BOOK

LOCAL SERVICE PROVIDERS *for the*
BOULDER – LONGMONT ASSOCIATION
OF REALTORS®

18th Edition

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The Mission of the Affiliate Partners of the Boulder – Longmont Association of REALTORS® is to provide resources to facilitate real estate transactions, establish relationships, and grow our respective businesses.



1031 EXCHANGE

1031 SOLUTIONS, LLC

www.1031service.com

303-440-1031

Rich Levy

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Linda Levy

linda@1031service.com

1031 Solutions is the only Boulder-based 1031 exchange qualified intermediary. Rich Levy has been handling exchanges in Boulder for over 30 years. The team at 1031 Solutions includes two attorneys and a real estate paralegal who can handle any 1031 exchange questions or situations you or your clients have. Thousands of satisfied clients, including BARA itself, can vouch for the quality of our service. We make it easy for you!

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www.erg1031.com

303-789-1031

Ken Palmen

Direct Number 303-579-5545

ken@erg1031.com

Exchange Resource Group (ERG for short) provides exemplary Qualified Intermediary (QI) services for clients and their properties located in Colorado and throughout the United States. We are proud to be a family owned and operated Colorado Company. With offices in Lakewood and Louisville, we assist clients in successfully completing Section 1031 Like-Kind Exchanges, aka tax-deferred exchanges. We strive to provide unsurpassed value to every client and referral partner: service excellence, security of clients' interests and subject matter expertise. Our team has over 100 years of dedicated QI experience, facilitating routine to highly complex 1031 Exchanges. There's never any cost or obligation for information, consultation or to review a particular scenario. ERG: the resource for 1031 Excellence!

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Scott Rodwin

scott@rodwinarch.com

Rodwin Architecture + Skycastle Construction founded in 1999, is a local 13 person firm, and is one of Colorado's top green Design/Build companies. RA/Skycastle specializes in creating award-winning custom homes and commercial spaces in Boulder. RA/Skycastle provides free initial consultations to REALTORS and property owners, helping them to understand what is possible with their property.

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AUTO DETAILING

THE KIDS AUTO DETAILING

970-331-2205

www.TheKidsAutoDetailing.com

Broby Leeds

Direct Line – 970-331-2205

The Kids Auto Detailing started in Vail, Colorado by two motivated high school students who got internships to learn the ropes within the Detailing Industry. Five years later they are still offering superior service for the interior and exterior to keep your vehicle exceptionally detailed. We are constantly examining our industry and competition for strategies, equipment, and success stories on how to succeed with the best detail!

Our goal is to provide our customers with a convenient and thorough experience through utilizing efficient and proven processes with the highest attention to detail. Staying informed on current detailing trends allows us to make use of the most current strategies, materials, and techniques in the Auto Detailing Industry. Our vetted and fully trained staff is available to tailor a service to your needs with the following fully inclusive packages.



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SummitCarpetandTile.com

Greg Fineberg

Greg@SummitCarpetandTile.com

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eleicht@chfainfo.com

Established in 1973, CHFA is a mission driven, nonprofit serving all of Colorado. We offer affordable single-family loan programs, down payment and/or closing cost assistance, and free in-person homebuyer education to all Coloradoans. We partner with over 100 lenders across the state that provides our programs.

HOME BUILDER

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www.rodwinarch.com

303-413-8556

Scott Rodwin

scott@rodwinarch.com

Rodwin Architecture + Skycastle Construction founded in 1999, is a local 13-person firm, and is one of Colorado's top green Design/Build companies. RA/Skycastle specializes in creating award-winning custom homes and commercial spaces in Boulder. RA/Skycastle provides free initial consultations to REALTORS and property owners, helping them to understand what is possible with their property.

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Sara M. Garden

Direct number 720-475-6238

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homewarranty.com

Robert Bird

robert.bird@fnf.com

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303-676-8006

Brett Duryea

Direct Number: 720-771-7272

brett@boulderhomeinspector.com

Boulder Home Inspector provides certified residential home inspections and Radon testing. Our inspections will visually observe, document and report safety issues, material items, maintenance, and recommended repair items. We specialize in thorough detail-oriented property inspections and exceptional customer service. Whether you are buying or selling a home, remodeling an existing home or just want to know the overall state of your property our inspection services will provide details about each component of the property.

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303-652-3828

www.insightinspection.com

John Parnigoni

john@insightinspection.com



HOME INSPECTORS *continued*

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McClish Team Home Inspections

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Steve.Martinez@PillarToPost.com

Everyone wants to know that they are dealing with people they can trust, people with integrity who will look out for their good and who will do the best they can every hour, every day. That is the name of the game with the McClish Team Home Inspections. We are family owned and operated, so we know that buying a home is one of the biggest decisions someone can make. Our team of inspectors put all our decades of experience and education to work, so that you can feel at home. Let the McClish Team be your home inspection partners, anywhere in the Denver Metro area.

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303-772-1997, call or text

pillartopost.com/kenpeter

office.kenpeter@pillartopost.com

Serving Estes Park to Denver for 21+ years, performing 12,000 inspections on over \$4 Billion of real estate. Insured and bonded inspectors deliver reports that are printed on-site with digital photos, and a great binder with additional information and for organizing your documents. We offer 3 different inspection packages with infrared scans, radon testing, sewer scoping, mold testing, water testing, appliance recall checks, and more. Check out our hundreds and hundreds of great on-line reviews on our website and on Google.

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HOME INSPECTORS *continued*

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ScottHomeInspection.com

info@ScottHomeInspection.com

(303) 373-2424

Ann Scott

ann@scotthomeinspection.com

Since 2006, Scott Home Inspection has provided agents and builders with integrity-based home inspections and energy services all along the Front Range (serving Fort Collins to Castle Rock). We have a dedicated team of certified inspectors and customer service staff, and offer a broad range of home inspection services, including radon testing, sewer scope, infrared scans, mold air sampling, and more. We also perform energy services for new construction and remodels, and rental license inspections. We are the largest multi-inspector firm in the area and are geared up to help you with all of your inspection needs, promptly and professionally.



HOME INSPECTORS *continued*

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<https://www.westerninspect.com>

Nick Amico

info@westerninspect.com

720.683.9020

At Western Home Inspections, you receive honest, fair and detailed feedback on your home. We help families and individuals protect their greatest investment, from the initial real estate transaction throughout the life of the home. We offer all our services in-house, without relying on 3rd party partners or services. Sewer scopes, radon testing, infrared imaging, mold testing and drone imaging are among the many services we offer in addition to popular home buyer or seller inspections. As a local, family owned company, we treat every client as an extension of our family. We are a certified, licensed and fully insured home inspection company providing unique, custom service to our clients.

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RoyalHomeStagers.com

Clare Kalisher

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Clare@RoyalHomeStagers.com

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brent@bolderins.com

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John Lanosga

Direct Number : 707-508-9779

john.lanosga@american-national.com

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Lauren Hansen

lauren@ires-net.com

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www.greenhomesolutions.com/centennial-co/

Summer Brim

Direct Number 303-522-9729

Erik Hansen

summer.brim@greenhomesolutions.com

We are an environmentally conscious company that focuses on indoor air quality assessments and ecologically safe solutions to remedy mold and other air quality issues. We specialize in mold assessments, testing, and remediation. Our company is an IICRC Certified firm and we have educated and certified team members that are here to assist you with any mold-related issues that may arise in your real estate transactions. We use EPA-registered, eco-safe, plant-based enzymes exclusive to our company for our remediation process. We offer consultations for real estate agents and evaluations of lab reports and will conduct visual inspections of properties that you may have encountered a mold problem free of charge.



MORTGAGE LENDING

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[8Zmortgage.com/chris-baarts](http://8zmortgage.com/chris-baarts)

303-563-4117

Chris Baarts

Direct Number 720-785-3533

cbaarts@8zmortgage.com

At 8z Mortgage all our underwriting and closing is done in-house, allowing us the greatest measure of control and communication throughout the process, from pre-qualifying to closing. The 8z Mortgage team has over 100 years of combined experience in the mortgage lending business. At 8z, we have access to the most competitive rates and program offerings on conventional, FHA, and VA mortgages. Please call one of us to discuss new mortgage scenarios, get prequalified or preapproved for a purchase, or to inquire about refinancing a property you already own.

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Freyja Troop

Direct Number 720-975-7931

freyjatroop@alpinebank.com

Chris Maughan

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Employee-owned and locally operated, Alpine Bank has been a part of Colorado since 1973. With 39 convenient locations from Durango to Denver, including Front Range branches in Denver's Union Station, Cherry Creek and Denver Tech Center neighborhoods, Alpine Bank serves 140,000 customers with personal, business, wealth management¹, mortgage and electronic banking services. While we are a growing company, we are also forever committed to remaining the true community bank we've always been. Because we are not a national banking chain, our size and streamlined organizational structure provide us the ability to make local decisions promptly.



MORTGAGE LENDING *continued*

BANK OF ESTES PARK

www.BankofEstesPark.com

Terry Gushiken, Asst. Vice President, Loan Officer

Phone: 303-652-8082

Cell: 720-448-4440

tgushiken@bankofestepark.com

Bank of Estes Park is a full-service community bank established in 1965 that offers exceptional customer service. Our Bank officers have vast knowledge and experience in all forms of lending as well as financial operations. Serving the Boulder community and beyond, we can assist you with all consumer and commercial lending needs including forward and reverse mortgages. Call today to see how we can benefit you.

CALIBER HOME LOANS

www.caliberhomeloans.com

Patty Kulton

Direct Number 720-291-7809

patty.kulton@caliberhomeloans.com

NMLS ID: 688546

Founded in 2001, Caliber Home Loans is a privately owned mortgage banking firm. Caliber Home Loans is committed to responsible lending. We believe that one of our greatest responsibilities is to educate homeowners. At the core of our company's culture is a genuine desire to give back to our community and to make a positive impact on people's lives.

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MORTGAGE LENDING *continued*

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JoAnn Ross-NMLS 409780

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JoAnn.Ross@CardinalFinancial.com

720-491-2520

Kevin Nelson-NMLS 1986757

CardinalFinancial.com/KevinNelson/

Kevin.Nelson@CardinalFinancial.com

303-941-0712

Cardinal Financial offers nationwide lending for Conventional, FHA, VA, USDA, Jumbo, Construction and Renovation loans.

Mortgage lending is more than selling loans. It's about helping people achieve their homeownership goals. Whether that's helping them reach a better financial position or connecting them to the home of their dreams, it's about guiding them to the finish line.

JoAnn and Kevin have each served the Front Range real estate market for more than 25 years. They have an extensive knowledge of the lending process and success in making their clients happy homeowners. Their commitment to their community includes civic and volunteer work. Give them a call, let them meet you over coffee!



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303-927-1500

Ron Kershner

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Matthew Vohl

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Matthew.s.vohls@chasebank.com

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Jenny Austin

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Chase serves nearly half of US households with a broad range of products including mortgage. We have home lending options to purchase a new home or finance an existing home. We want to create lifelong relationships with our customers and hope you will let us help you achieve your homeownership goals.

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Stephanie Joy Cox, 919-796-9297

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Bruce Jennings

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MORTGAGE LENDING *continued*

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Calvin Cox

Direct Number 303-931-8360

teamcalvin@commercemtg.com

Peter Rosato

Direct Number 303-859-1575

prosato@commercemtg.com

Commerce Mortgage is a local, friendly, hassle free mortgage office with advisors who truly care about your individual needs. As current residents of Boulder and Louisville, we take great pride in serving our local communities and members.



MORTGAGE LENDING *continued*

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NMLS #246174

Karen.Hicks@cobnks.com

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Cindy Vaughan, SR Mortgage Banker

NMLS #777175

Cindy.Vaughan@cobnks.com

Mobile 970-405-2185

Bruce Vaughan, SR Mortgage Banker

NMLS #1486151

Bruce.Vaughan@cobnks.com

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Can do loans in 48 of 50 states, local processing, underwriting & closings. Conventional, VA, FHA, CHFA, USDA Office location: 825 Delaware Avenue, Suite 100, Longmont, CO 80501. A division of NBH Bank.

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Diane DeSalvo Cunningham

Direct Number 303-905-7707

diane@myccmortgage.com

Diane DeSalvo Cunningham is a long-time Boulder resident and has been in the mortgage business for nearly 20 years. Diane's extensive knowledge of every loan type and financing options, along with her high-touch philosophy of ongoing communication being a daily commitment, has awarded her one of the top mortgage consultants in the state.

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MORTGAGE LENDING *continued*

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www.elevationscu.com

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MORTGAGE LENDING *continued*

ELEVATIONS CREDIT UNION *continued*

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Alison Dutcher – 970.556.8015

Alison.Dutcher@elevationscu.com

Because we are a local company, we can be more flexible and personal. We take an out-of-the-box mortgage lending approach. We only lend money to Colorado properties, keeping the money local. Being a Credit Union, we are not-for-profit; our members are our owners. No need to be a member to apply for a loan. Voted best financial institution 11 times.

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Nicole Rueth

303-214-6393

NRueth@Fairwaymc.com

www.TheRuethTeam.com

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efirstbank.com

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With its headquarters being in Lakewood, FirstBank is the largest privately owned bank in Colorado. We offer a variety of consumer and commercial loan products as well as numerous other banking services.

FIRST NATIONAL BANK

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MORTGAGE LENDING *continued*

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GatewayLoan.com/officers/denise-wilts

Denise Wilts

Denise.Wilts@GatewayLoan.com

Direct 605-644-7280

Mobile 303-514-8317

Gateway Mortgage Group takes its obligation to serve our customers, employees, and communities through homeownership seriously. Founded in 2000 and built upon the principles of Communities, Families, and Homes, Gateway Mortgage has become one of the largest privately held mortgage companies in the country. On Time Every Time is not just a saying; it is our driving force behind every loan.

We offer a wide variety of mortgage loans including VA, USDA-RD, FHA, Conventional, Jumbo, Construction, One-Time Close Construction, Lot Loans, Rehab, Investor, and Down Payment Assistance loans.



MORTGAGE LENDING *continued*

GOLDWATER BANK

<http://bgroening.goldwaterbank.com/>

303-517-3948

Robert (Bob) Groening

rgroening@goldwaterbank.com

Bob concentrates on educating those who have an interest in knowing more about Reverse Mortgages. For Seniors aged 60, or higher, he guides them through the process to determine if a Reverse Mortgage is most suitable to their needs. For those Seniors who want to stay in their own home, without a monthly mortgage payment, a Reverse Mortgage can be the perfect financial instrument. Home purchases can be aided by their use as well. Several lenders offer proprietary products that exceed the FHA insurable level. Goldwater lends in all 50 states and offers FHA, VA, Conventional, Jumbo loan products, and a variety of construction loans.

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MORTGAGE LENDING *continued*

GUARANTEED RATE, INC.

303-443-6292

Jan Hansen

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Robert Myers

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Robert.myers@rate.com

Guaranteed Rate is one of the largest retail mortgage lenders in the US. Since its founding in 2000, Guaranteed Rate has helped hundreds of thousands of homeowners with home purchase loans and refinances and funded nearly \$19 billion loans in 2017 alone. The company has become the Home Purchase Experts® by introducing the world's first Digital Mortgage technology and offering low rate, low fee mortgages through an easy to understand process and unparalleled customer service.



MORTGAGE LENDING *continued*

PIVOT LENDING GROUP

Karen Woolhiser, Senior Loan Officer

Pivot Lending Group

303-817-2089

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NMLS #345248

My goal is to provide high touch premier service to all my clients. Whether you are a first-time homebuyer, move up buyer, 2nd home buyer or investor I promise to provide you superior service. Because Integrity, Honesty, Knowledge and Service matter. Pivot Lending Group is a well-established mortgage banker. We are a local Colorado company with in-house processing, underwriting, and funding. Our Private Mortgage Insurance rates are reduced due to our Credit Union Relationships, which also allows us to offer portfolio programs. Pivot Lending offers in-house loan servicing and has an Internal Appraisal Management Company. FNMA/FHLMC/FHLB/FHA/VA/USDA and down payment assistance programs. Please call me to find more Reasons to Pivot... Experience the difference between a Transaction and a Relationship!

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MORTGAGE LENDING *continued*

PLANET HOME LENDING BOULDER

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Direct Number 720-205-8847

dwalker@planethomelendingboulder.com

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PREMIER MORTGAGE GROUP

303-449-8855

www.pmg lending.com

Lou Barnes - 303-302-3837

lbarnes@pmglending.com

Chris Larson - 970-319-6443

clarson@pmglending.com

Dana Briganti - 646-327-5184

dbriganti@pmglending.com

Brad MacHamer - 303-579-1197

bmachamer@pmglending.com

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MORTGAGE LENDING *continued*

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pmcu.org

Dianna Arrington

Office 303-657-7229

Mobile 303-808-8286

darrington@pmcu.org

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3db Productions is Boulder based and provides real estate photography using HDR techniques, immersive 3D tours, and video production. We created the on-line RealVideoTour which elegantly showcases a home for sale to prospective buyers. These are not virtual tours of pictures, but Real Video Tours. All videos and immersive 3D tours are posted on the MLS as well as Zillow.com to maximize on-line exposure. We also provide videos for businesses to showcase their products/services. If a picture is worth a thousand words, then video tells the whole story.



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ALL COUNTY BOULDER PROPERTY MANAGEMENT

www.allcountyboulder.com

Simon Heart

Direct Number 303-408-9470

SHeart@allcountyboulder.com

Heather Grant

Direct Number: 312-636-4126

HGrant@allcountyboulder.com

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ColumbineRoofingllc.com

Jeremy Riehl

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COLORADO ESCROW AND TITLE

www.ColoEscrow.com

Chris McGrath

Direct: 303-678-8500

Mobile phone # 970-371-7595

Email: chrism@coloescrow.com

Colorado Escrow & Title has proudly been serving the Colorado community since 1985.

Our goal is to focus on what we believe has become an under-served market: the individual real estate professional. We are relationship focused, committed to service excellence, and believe in a solid business-to-business approach. Your success depends upon absolute delivery at the closing table every time, and that is our guarantee! A genuine full-service entity, Colorado Escrow & Title not only handles standard residential refinance and re-sale transactions, but also possesses the industry-leading talent to handle commercial, farm, ranch, and water transactions.



TITLE COMPANY *continued*

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303-449-8442

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Suzan DeBerg - 720-284-4990

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Debbie Coleman – 303-443-3333

drcoleman@firstam.com

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TITLE COMPANY *continued*

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www.fntcolorado.com

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TITLE COMPANY *continued*

GOLDEN DOG TITLE & TRUST

www.GoldenDogTitle.com

720-221-8143

Thomas Waddle

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Tom.Waddle@GoldenDogTitle.com

Golden Dog Title is a full-service title and escrow provider. We expertly handle transactions for sellers, buyers, borrowers, investors, and developers.

HERITAGE TITLE COMPANY

www.heritagetco.com

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Heritage Title has operated in Colorado for over 30 years. Heritage is a direct operation of Fidelity National Financial and is underwritten by Commonwealth Land Title Insurance Company. Our closers have over 100 years' experience combined and take pride in "Making Transactions Personal".

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TITLE COMPANY *continued*

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Direct Number: 303-859-3671

tbrock@ltgc.com

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TITLE COMPANY *continued*

STEWART TITLE

Stewart.com/Denver

Chris McGrath

Direct: 970-371-7595

Email: Christopher.McGrath@Stewart.com

For more than 50 years, Stewart Title has been Colorado's title and escrow partner. We have closed countless real estate transactions in Cherry Creek, Longmont, Parker, DTC, Highlands Ranch, Westminster, and Boulder. We work harder to provide the experiences and the lasting relationships you deserve. Find out for yourself how we do business differently out here on the Front Range.

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MONARCH TRANSACTIONS, LLC

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720-401-2468

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